

ASX Announcement

KNIGHT FINANCIAL IMPLEMENTS ENHANCED MDA SOLUTION

May 26, 2016: Self-licensed advisory firm Knight Financial Advisors has unveiled a Managed Discretionary Account (MDA) service built in partnership with listed managed account operator Managed Accounts Holdings Limited (MGP), which will replace the licensee's proprietary investment administration system and see up to \$300 million transitioned to the new solution.

The Perth-based practice, which has successfully run MDA portfolios for almost a decade, engaged MGP subsidiary managedaccounts.com.au late last year to build a customised solution that enabled the dynamic, professional management of portfolios while minimising repetitive, manual administration; lifting back office efficiency and releasing the group's four advisers to spend more time in front of clients.

As part of the build, Knight Financial also developed an enhanced investment and corporate governance framework. Independent consultant Stephen Romic, head of research at DFS Portfolio Solutions, joined the group's investment committee to strengthen the decision making process and provide greater insight on portfolio construction, asset allocation and investment selection.

According to Peter Farlie, director of Knight Financial Advisors, the new MDA Service will allow the group to focus on growth while delivering the same high level of client service and improved after-tax client outcomes.

"We're able to deliver a more dynamically managed portfolio solution through our partnership with managedaccounts.com.au and we've also addressed many of the challenges commonly faced by advisers who specialise in direct investing," he said.

David Heather, chief executive of MGP said: "We are delighted to have been selected by Knight to deliver a customised MDA solution. In particular, it is pleasing that Knight has recognised our market leading capability to facilitate portfolio management that matches their needs. Knight now has the ability to manage client portfolios with discretion, execute trades across their client base through a panel of brokers selected by Knight, and where they see fit, outsource portfolio management of selected asset classes to external managers."

For more information, please contact:

David Heather

Chief Executive Officer

Managed Accounts Holdings Limited

M: 0418 439 570