

General Meeting and Proposed Name Change Presentation

Friday 12 April 2019



Proxy results

	For	Against	Abstain	Discretion
Resolution 1 Change of company name	157,621,504	99,300	0	124,572
Resolution 2 Amendments to constitution	153,480,179	4,240,625	0	124,572
Resolution 3 Amendment to terms of existing options	153,305,679	4,383,125	32,000	124,572

XPLORE WEALTH

Independent specialist platform provider
Relaunching for growth.

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Name change subject to Managed Accounts Holdings shareholder approval at GM on 12 April 2019.

Disclaimer

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Relaunching for growth

The platform market's broadest investment range including listed domestic and global assets (28 exchanges), managed funds, fixed interest, term deposits, managed accounts, separately managed accounts.

One of Australia's leading independent specialist platform providers, our core competency is platform administration. We do not provide advice or manufacture investment products.

Reflecting our strong growth ambitions and enhanced product suite with the delivery of our new wrap product expected in Q2 2019, we are relaunching under a new market facing brand Xplore.

Well placed for growth post Royal Commission, independent, non-aligned with clear growth strategies.

Flexible solution delivery – from standard off the shelf through to bespoke solutions built to meet the needs of the advisory group.

Who we are

- **Independent** platform provider - not institutionally owned.
- **Deep industry expertise** and experienced management team. Proven track record in providing platform solutions for over **14 years**
- A **broad range** of platform solutions including off the shelf and bespoke offerings, with access to local and global markets.
- **Providing solutions** to over **150** financial services groups including IFAs, stock brokers and institutions.
- **\$13.3 Billion** assets under administration including over \$2.6 Billion in direct international securities (as at 28 February 2019).

Growth in FUA

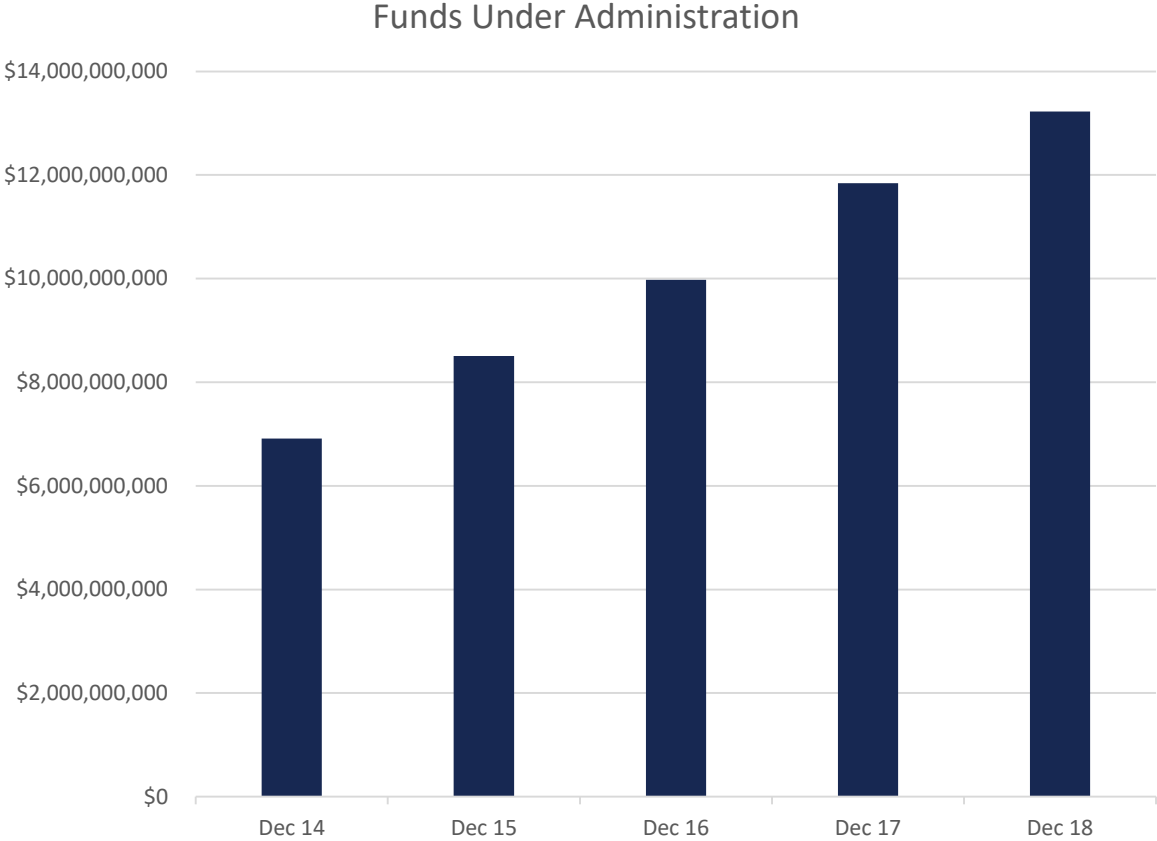


Chart includes Linear FUA from 2014 and post merger in November 2017

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Our Platform Solutions

Multi-platform single backend

XPLORE PAS

Non-custody or custody outsourced administration and taxation service covering any domestic and global asset via inhouse execution and trading team. Also includes HIN for shadow brokers

Targeted at stockbrokers and shadow brokers

XPLORE WRAP

Investment Wrap
Super and Pension Wrap – Q219

New flagship wrap platform with broad investment offering and true multi country and multi currency capability

Targeted at IFAs and stockbrokers.

XPLORE MDA

Investment MDA
Super and Pension MDA

Flexible platform solution enabling the widest possible choice of investments while allowing efficiency of execution.

Targeted at IFAs, stockbrokers and investment managers

XPLORE OUTSOURCING

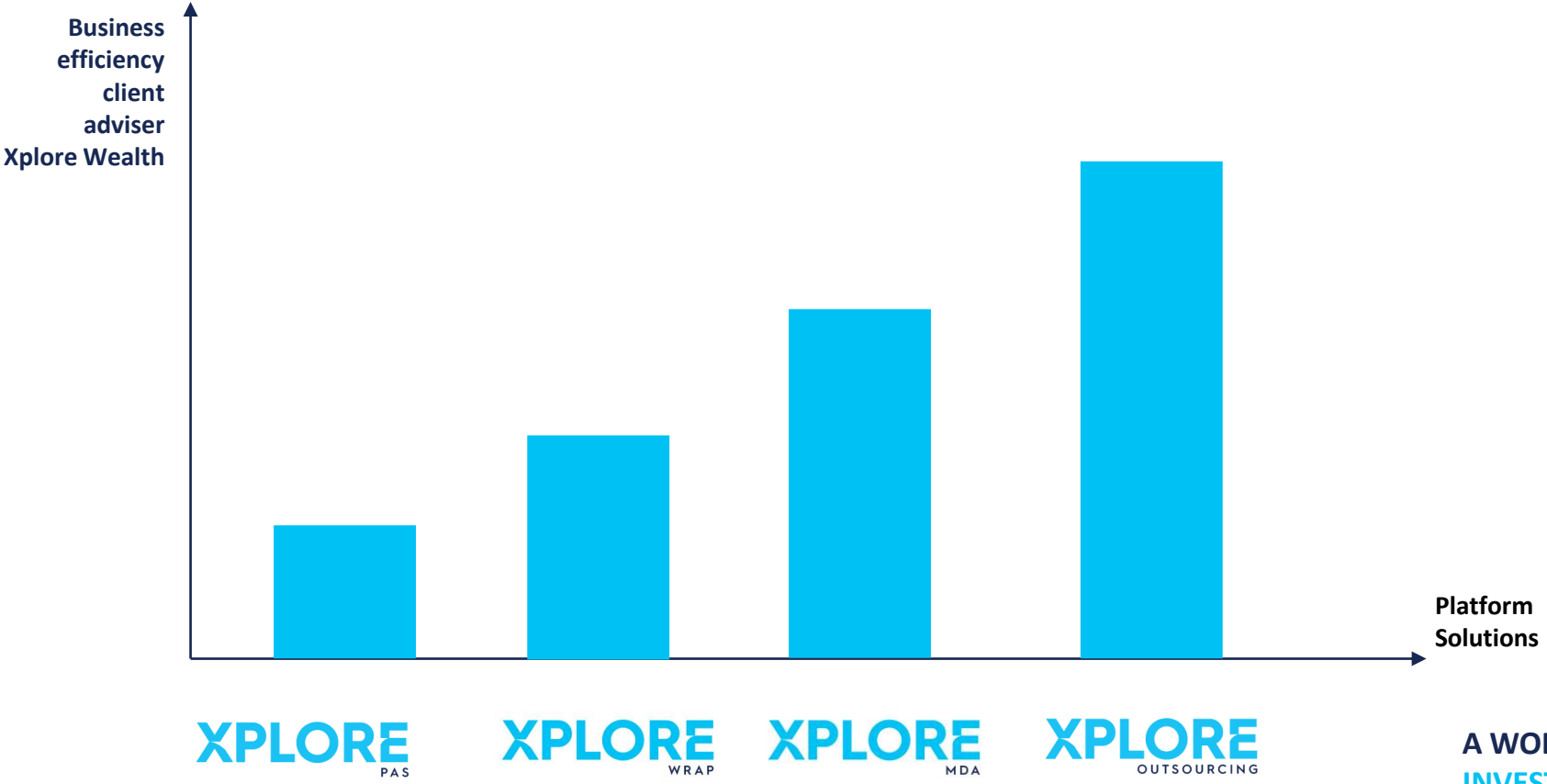
Bespoke outsourcing solutions

Targeted at Institutional clients and MDA operators.

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Efficiency Dividend

Everyone is a winner.



Competitive Strengths



Broad asset offering, local and international assets, multi currency multi market.



Flexible platforms to enable investment managers to optimize investment outcomes.



Broker sponsorship supporting broker of choice and flexible execution options.



Non-custody and custody solutions



Competitive pricing driven by scale and efficiencies.



Experienced team with deep industry expertise.

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Clients



Growth Focus

Strong growth plans –
execution underway

Planned Growth in MDA Superannuation

- A **flexible** platform solution enabling the widest possible choice of investments and efficiency of execution.
- Enabling investment managers to run **the same models** within superannuation as they do within the wrap and MDA investment portfolio.
- Ability to run the same **investment strategy** in SMSF and retail superannuation.
- Federal Labor Opposition policy to limit the amount of franking credit rebates for SMSFs thus making retail superannuation offerings **more attractive** vis-à-vis SMSFs

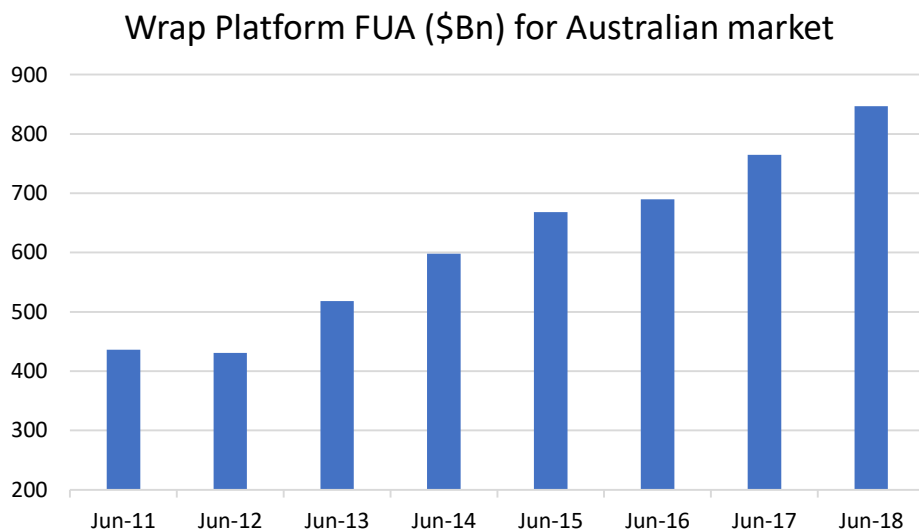
Planned growth in wrap platform

- A platform that provides true multicurrency and multimarket access for both investment and superannuation/pension investors.
- Access **A World of Investments** including domestic assets and global securities on over 28 exchanges worldwide.
- Streamlined reporting in a **single ecosystem** including performance reporting, valuations, asset allocations and annual tax statements.
- **Competitive pricing.**
- Expected to launch in **Q2 2019.**
- **Forward planning** well underway for asset growth.



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Planned growth in market share



Source: Strategic Insight (Plan For Life) Platform Report 30 June 2018

- Continued growth and share in structural disruption of incumbent platforms.
- Post Royal Commission expected move away from large bank owned platforms to the more agile and independent platforms – clients are back
- Initial marketing focus is on the small IFA (circa \$200m FUA) to drive early adoption.

Outsourcing Solutions

- Xplore Outsourcing Solutions – available now
- Leveraging our infrastructure - clients choose only the components they need.

Examples:

Trustee (RSE) for a superannuation fund who retains some functions in-house.

Superannuation administration for a financial advisory firm who retains the investment capability.

Client administration for a stockbroking firm who retains trade execution.

Roadmap – execution plans

1Q 19

- Rebrand
- Linking products and services to the Xplore brand
- Embed client centric culture

2Q 19

- Launch Xplore Wrap
- Launch new front end for Investment and Super/Pension MDA
- Appoint CFO

3Q 19

- Appoint CEO
- Enhance Xplore Wrap with new overlay service
- Enhance Portfolio Administration Service

4Q 19

- Common infrastructure
- Migration to single back and front end for legacy platforms

Summary & Conclusion

- Xplore brand reflects **expanded product suite** with delivery of new wrap product and strong growth ambitions
- Xplore is one of Australia's leading **independent, specialist** platform providers with the market's broadest investment range and flexible solution delivery
- **\$13.3bn** of assets under administration including over \$2.6bn in direct international securities
- Commitment to executing clear growth strategies:
 - Growth in **MDA Superannuation** - flexible platform solution enabling the widest possible choice of investments and efficiency of execution
 - New **wrap platform** provides true multicurrency and multimarket access
 - Scope for **increased market share** – well placed post Royal Commission, plan to drive early adoption
- Focused on driving long term **profitable growth** with increased assets under administration.

Smart Solutions from a trusted partner

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Managed Accounts Holdings ABN 34 128 316 441 is an independent platform provider and investment administrator. We deliver platform, administration and technology solutions to stockbrokers, wealth managers, and financial advisory firms. The Xplore name change is subject to Managed Accounts Holdings shareholder approval at an EGM on 12 April 2019. Suite 1, Level 5, 28 Margaret Street, Sydney, NSW, 2000.